

GTA & Ontario Rental Market Overview

Dana Senagama Market Insights/CMHC March 8th 2022





Executive Summary

HIGHLIGHTS

The lingering effects of the pandemic continued to impact demand in the purpose-built rental market negatively and led to a second consecutive annual increase in the vacancy rate.

Despite increased rental supply, the stock of units more affordable to low- and middle-income renter households declined.

Average rent growth for apartments slowed to its lowest level since 2007 owing to increased competition among landlords and provincial pandemic response measures limiting rent increases for existing tenants.

The vacancy rate in the condominium rental apartment market held steady as a substantial increase in demand was met by a comparable supply response.



Higher vacancies driven by pandemic effects

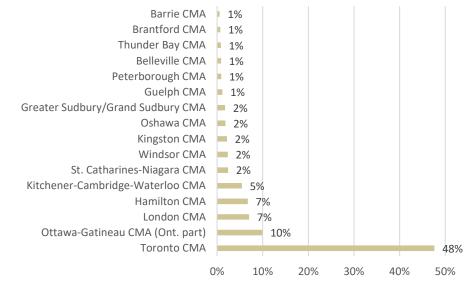
Greater Toronto Area (GTA)



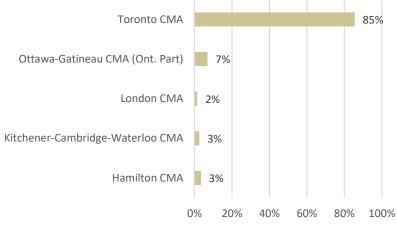


Rental Apartment Universe

Share of Purpose-built Apartment Universe



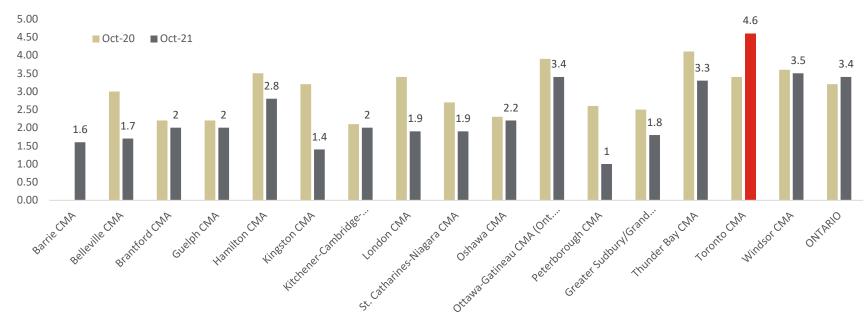






Toronto was the only CMA to see an increase in vacancy rate

Average Purpose-built Apartment Vacancy Rate (%)





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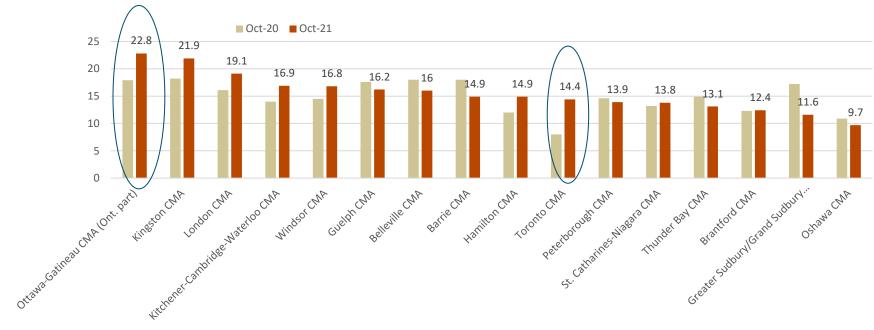
Toronto CMA vacancy rate was at an all time high

5 4.6 4.5 Δ 3.5 3 2.5 2 1.5 1 0.5 0 2000 October 2003 October 2006 October 2009 October 2012 October 2015 October 2018 October 2021 October

Average Apartment Vacancy Rate (%), Toronto CMA



Turnover increased in most CMAs

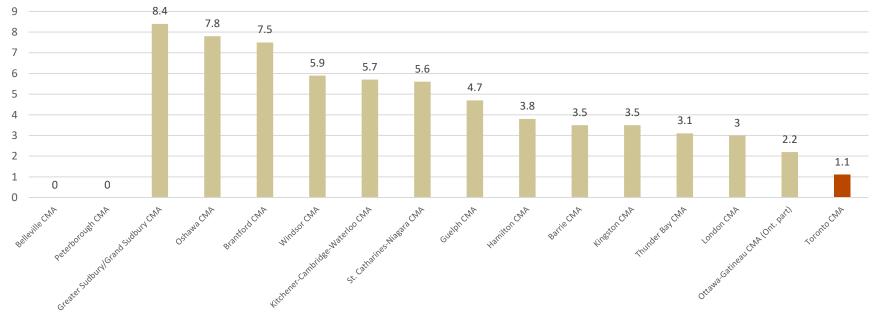


Purpose-built Apartment Turnover Rate (%)



Larger CMAs recorded lower rent increases

Purpose-built Apartment Percentage Change in Average Rent*



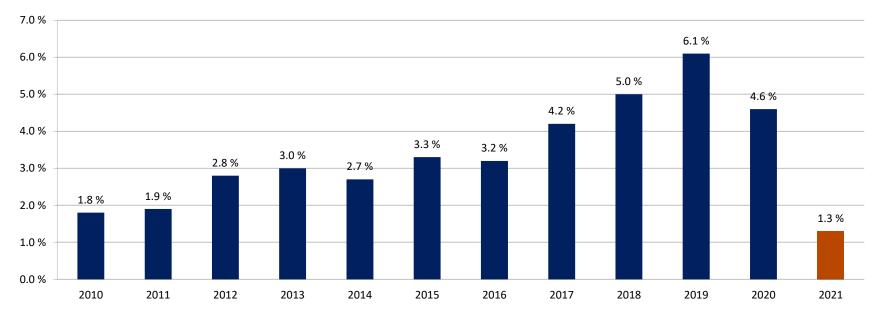
* The Percentage Change of Average Rent is a measure of the market movement, and is based on those structures that were common to the survey sample for both years.



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Primary rent growth eased in Toronto CMA

Fixed-sample average two-bedroom apartment rent, Toronto CMA



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Negative economic impact of pandemic on rental demand



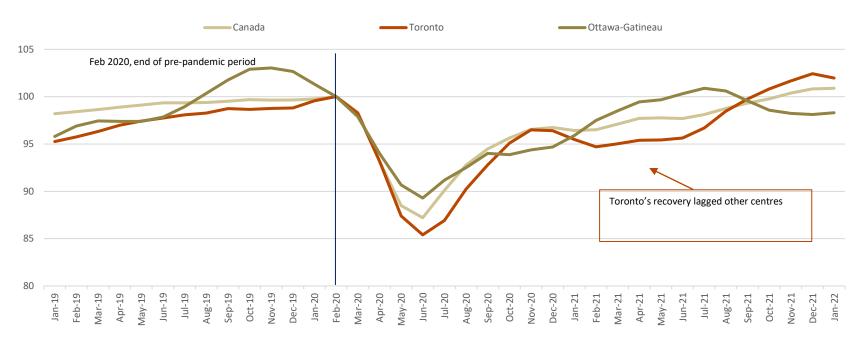


- Throughout 2020 and 2021, Ontario faced more stringent COVID-19 pandemic containment measures compared to other regions of the country.
- These measures were often implemented first, lasted longer, and were more pronounced in the GTA, where virus case counts tended to be higher over the pandemic's successive waves.
- The measures continued to disproportionately impact servicesector industries that were more reliant on in-person interactions.
- This delayed the economic recovery for segments of the population that were more likely to rent, such as youth and low-tomiddle income households.



Toronto's recovery lagged other centres

Employment by CMA (Feb 2020=100)

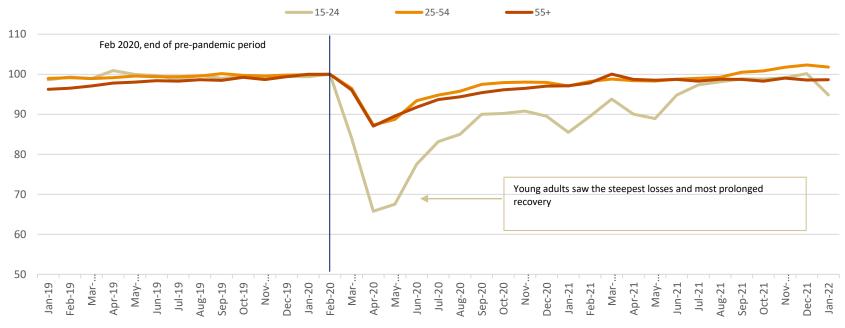


Source: Sources: Statistics Canada (14-10-0380-02) and CMHC (calculations)



Younger people more impacted as a result of the pandemic

Employment by age group (Feb 2020=100), Canada

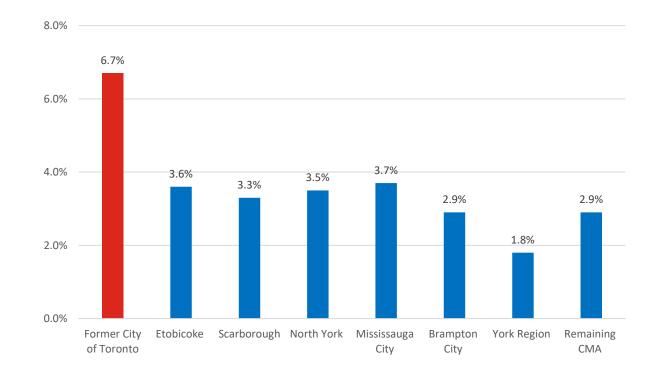


Source: Sources: Statistics Canada (14-10-0380-02) and CMHC (calculations)

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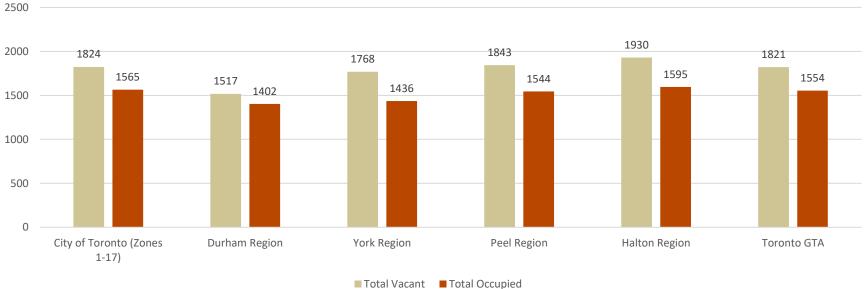


Downtown core most impacted by pandemic



Vacant unit rents are on average 17% higher

Average rent (\$)



Units

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Units



Rental affordability an acute challenge in Toronto

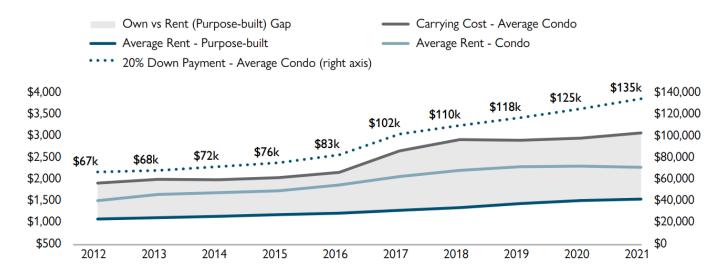
• Centers showing more than 150 hours required for affordability implies that the average rent is not affordable for a single average wage earner without another source of income, even if they work full time.



Selected CMAs	Oct-21	Oct-20	Change (number of hours)
Vancouver	198.0	197.8	0.3
Victoria	162.6	162.8	-0.3
Edmonton	130.6	124.4	6.3
Calgary	136.7	128.5	8.2
Saskatoon	136.1	130.5	5.6
Regina	127.0	123.0	4.1
Winnipeg	164.0	159.5	4.5
Hamilton	148.0	143.2	4.7
Greater Sudbury	141.8	130.0	11.9
Kitchener- Cambridge- Waterloo	143.4	140.5	2.9
Peterborough	160.5	123.8	36.7
Windsor	137.8	119.2	18.6
St. Catharines - Niagara	149.4	138.5	11.0
London	154.1	139.2	14.9
Kingston	156.4	154.4	1.9
Toronto	178.3	170.7	7.6
Ottawa	146.5	144.3	2.3
Gatineau	107.1	99.2	7.9
Québec	105.6	100.5	5.1
Montréal	105.8	102.9	3.0
Halifa×	162.6	150.8	11.8

Source: Rent payments from CMHC's Rental Market Survey. Average hourly wage earnings from Statistics Canada in Q3 2021 (special tabulation).

GTA Monthly rent and carrying cost of ownership

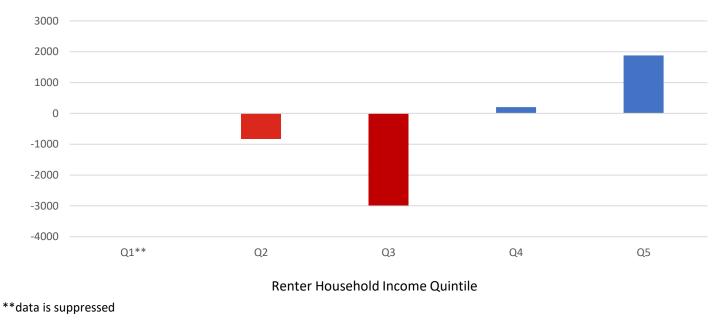


Sources: CMHC, TRREB. CMHC calculations

Note: Carrying cost includes mortgage payment (conventional with 25 year amortization and discounted 5-year rate) with a 20% down payment, average condominium fees and average property taxes.

Low to middle income households disproportionately impacted

Renter household income quintile annual change in the number of occupied purpose-built rental units in the Greater Toronto Area (apartment and townhome), 2021 v. 2020



Immigration picked up towards end of 2021



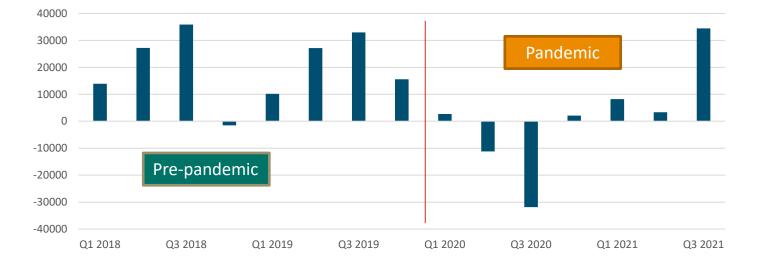
Net international migration to Ontario

Source: Sources: Statistics Canada. Table 17-10-0040-01 Estimates of the components of international migration, quarterly, CMHC calculations



Inflow of non-permanent residents increased later in 2021

Net non-permanent residents in Ontario



Source: Sources: Statistics Canada. Table 17-10-0040-01 Estimates of the components of international migration.

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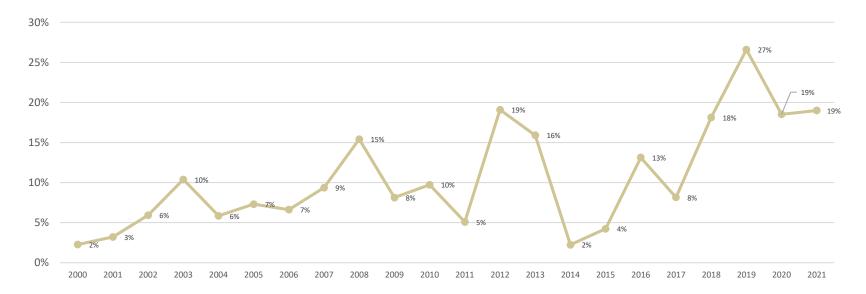
Rental Supply





New rental supply increasing at a slower pace in the GTA

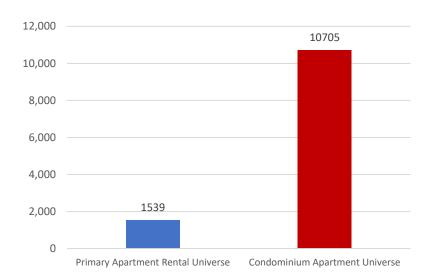
Rental apartment completions as a share of condominium apartment completions





Increase in new supply led by condominium apartments

 For every 1.5 units of purpose-built units added to primary rental universe in the Toronto CMA, condominium apartment universe increased by 10 units in 2021.

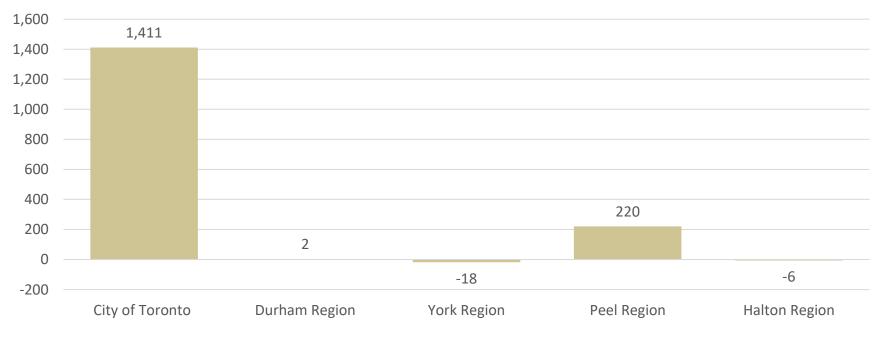


Increase in stock, 2021



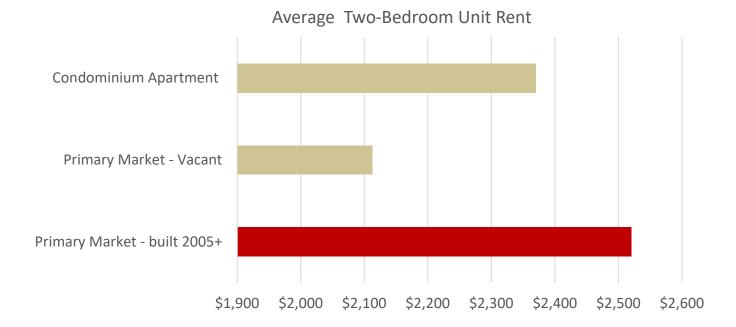
Most of the purpose-built rental growth occurred within City of Toronto

Increase in the supply of new purpose-built units, GTA



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Newly built units in the primary market are expensive



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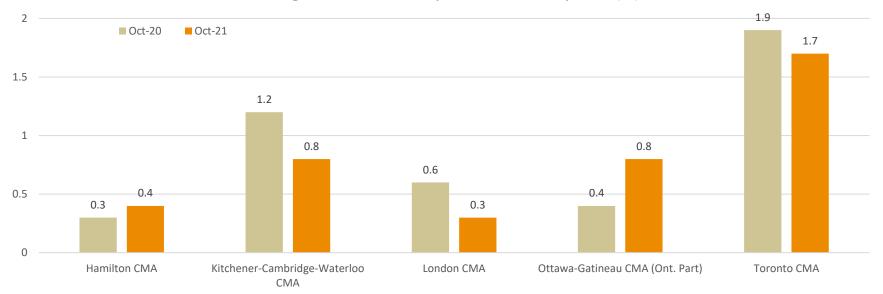
Condominium Rental Market





Vacancy rates in the secondary market significantly lower

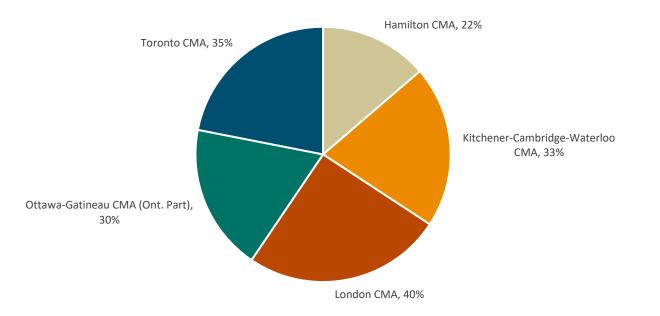
Average Condominium Apartment Vacancy Rate (%)





Investor held units are widespread across Ontario

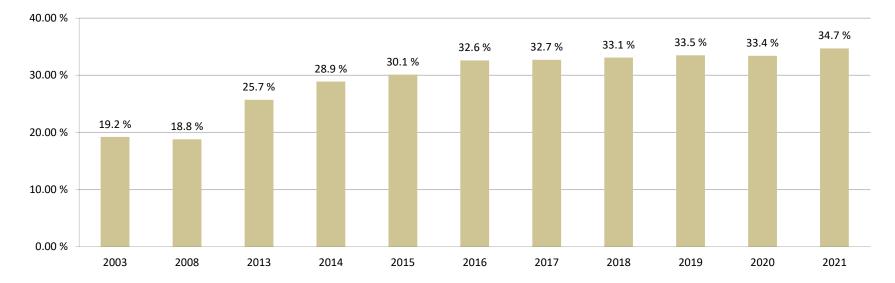
Share of condominium rental units





Condo investor share edged up in the GTA

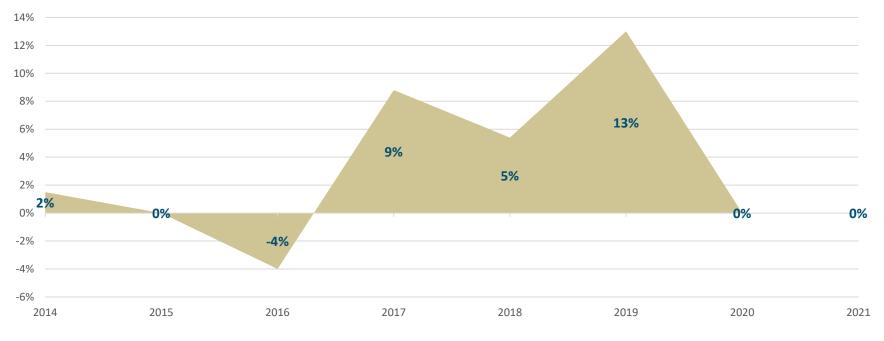
Share of rental condominium apartments, GTA



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No significant condo rent growth in the GTA

Average fixed-sample condominium apartment rent growth (%)



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Thank You/Merci

For more information, please visit <u>www.cmhc.ca</u> or <u>www.schl.ca</u>

